



From Disused to Renewed: How Radius Recycling Found New Procurement Value with JAGGAER

Vertical

Manufacturing



Location

Portland, OR
(founded in 1909)

Size

- \$2.72 billion in revenue (2024),
- 100 operating locations, 100+ recycling facilities,
- 5,000+ employees

Featured Product Families

-  JAGGAER One Platform
-  Spend Management
-  eProcurement
-  Sourcing

Executive Summary

For more than a century, Radius Recycling has developed robust networks to collect, process, and deliver recycled metals to customers around the world. By 2015, the 100-year-old company's procurement operations were siloed across regions, marked by varying processes, redundant supplier relationships, and labor-intensive ordering. The company turned to JAGGAER for a centralized, metrics-driven platform. The solution has increased spend under contract and brought new efficiencies, including better compliance reporting and greater usability.

The Challenge: Manual, Inefficient Ordering

Operating from more than 100 facilities across the U.S. and Canada, Radius collects, processes, and transforms millions of tons of ferrous and non-ferrous metals annually. As a natural outgrowth of organizational complexity, the company had developed ad hoc businesses processes. Contracts were scattered, documentation was incomplete, and compliance was difficult to enforce.

"We had a decentralized procurement function with inconsistent processes and a lot of varying documentation of contracts or pricing—if any at all," said Robyn Leonard, Director of Procurement Program Management, Radius Recycling.

The situation was causing operational inefficiency, increased risk exposure, and missed opportunities for cost savings and supplier consolidation.

Solution: Centralized Procurement Focusing



"Thanks to JAGGAER, our methodology now lets us identify the most impactful projects and focus on cost savings, risk mitigation, and automation improvements—ultimately delivering value back to the company."

Robyn Leonard, Director of Procurement Program Management, Radius Recycling

Why JAGGAER

JAGGAER One is an intelligent source-to-pay and supplier collaboration platform, and the catalyst for enhancing human decision-making to accelerate business outcomes. Radius Recycling leveraged JAGGAER's Spend Management that helps customers to gain deeper control and flexibility over spend data and create actionable intelligence, reducing workload, and identifying new opportunities for savings.

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on Usability and Profitability

Radius decided it needed a solution that would bring all the scattered processes into a unified workflow. The solution also needed to be enhanced by process automation that would save time and money, as well as increase usability and reduce risk.

JAGGAER was selected based on the configurability of its offering, as well as its reputation for industry-specific solutions. With JAGGAER, Radius digitized all its high-value, high-risk agreements, removed inactive vendors and consolidated spend categories. The company also created a standardized spend taxonomy, aligning sourcing responsibilities and leveraging analytics to uncover revenue opportunities they would have otherwise overlooked.

As a final transformation stage, Radius deployed JAGGAER eProcurement across all business units, featuring 200 hosted catalogs and 36 punch-out integrations. User adoption was strong. Employees embraced the self-service model, with many citing something as simple as product images as a game-changer for usability.

Results: Legal, Finance and

Compliance All Love Procurement

The transformation delivered results that extended beyond simple ROI. With JAGGAER, the impact for Radius Recycling was immediate and measurable:

- **Spend Under Contract:** Grew from <5% to over 80%, reinforcing compliance and reducing risk.
- **Supplier Base:** Consolidated by 50%, improving leverage and efficiency.
- **E-Procurement Throughput:** 48% of requisitions now flow through JAGGAER, with annual growth targets set by business units.
- **Cross-Functional Value:** Legal, Finance, and Compliance teams now rely heavily on procurement for contract data, dispute resolution, and audits.

Radius Recycling's journey illustrates how a century-old industrial leader turned procurement from a compliance necessity into a competitive edge. Looking ahead, the company continues to expand automation and dashboards, with a focus on enhanced visibility into contract obligations, more punch-out integrations to streamline purchasing and ongoing tail-spend consolidation.



Ready to chat about the impact we can make together?

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