



## Building Infrastructure: How BioLabs Powered Scientific Innovation with JAGGAER

### Vertical

Life Sciences Incubator  
Management





### Location

Asia, North America,  
Europe

### Size

- 19 shared laboratories,
- 350+ biotech startups supported,
- 1,000+ vendors

### Featured Product Families

-  JAGGAER One Platform
-  eProcurement
-  Supplier Intelligence
-  Invoicing

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### Executive Summary

BioLabs, a shared lab network of co-working lab spaces of 19 locations across three continents, is redefining how early-stage biotech startups access scientific infrastructure. At a time when lack of access and delayed shipments can threaten clinical timelines, as well as funding milestones, BioLabs faced the unique challenge of building a procurement system that was both scalable and simple to use for non-procurement professionals. By selecting JAGGAER eProcurement, BioLabs created a converged, AI-enhanced platform that simplifies how research teams access the critical and often highly sensitive materials that accelerate innovation.

### The Challenge: Building Infrastructure that Supports Consistency

Startups housed within BioLabs' spaces lacked procurement infrastructure and experience. With each lab working independently, procurement processes were inconsistent, manual, and error prone. This siloed environment hampered scientists' ability to focus on innovation and jeopardized EH&S (Environmental Health & Safety) compliance.

"We needed greater visibility into lab operations, including what was being ordered, the types of chemicals involved, to, above all, ensuring safety and compliance." said John Freeman, CFO, BioLabs.



**"With the JAGGAER platform, we've built a procurement model where a user logs in, fills their cart, and our team takes it from there."**

John Freeman, Chief Financial Officer, BioLabs

### Why JAGGAER

JAGGAER One is an intelligent source-to-pay and supplier collaboration platform, and the catalyst for enhancing human decision-making to accelerate business outcomes. BioLabs leveraged JAGGAER's eProcurement, a fully integrated, end-to-end comprehensive and configurable procurement marketplace that ensures adoption, to improve governance and eliminate maverick spending.

With more than 350 startups depending on its services, BioLabs needed to create an end-to-end experience that gave everyone transparency and easy access. Failure to do so meant that BioLabs was letting down its customers, its investors and its mission of enabling science.

### **The Solution: Simplicity and No More Siloed Processes**

BioLabs chose JAGGAER to implement a comprehensive procurement platform. The relationship began as a compliance-driven initiative to track chemicals in wet labs that evolved into a powerful revenue-enabling engine for BioLabs while enabling biotech startups to streamline procurement and improve operational efficiency.

JAGGAER's reputation for creating simple, converged solutions for complex procurement challenges was the key, as well as its 30 years of working with leading companies in highly regulated industries powered by sensitive materials.

With JAGGAER, BioLabs and its portfolio startups replaced siloed, inefficient processes with simplified, automated supplier onboarding for 1,000+ vendors. They also simplified invoicing for touchless transactions and created efficient purchasing and catalog management tailored to each startup's needs.

According to Freeman, BioLabs didn't just implement a system, they built "an entire platform that has turned procurement into a competitive advantage." By eliminating manual workflows, startups can now place orders, manage invoices, and collaborate with suppliers effortlessly, saving time, money and resources.

### **Results: Procurement as Competitive Advantage**

The transformation delivered results that extended beyond simple ROI. With JAGGAER One, the results are undeniable:

- 350+ startups gained access to enterprise-grade tools for eProcurement, Supplier Management, Invoicing, and Digital Capture without the overhead of managing them.
- 1000+ suppliers were brought into a single, easy-to-use workflow.
- The BioLabs team can focus on guiding startups and revenue, rather than compliance and support.
- Startups continue to fund the system by continuing to use it after leaving BioLabs.

Looking ahead, BioLabs plans to expand into new geographies and serve a growing roster of biotech firms. They are also working on AI-driven automation for invoice error detection, deeper supplier insights and greater workflow standardization.



**Ready to chat about the impact we can make together?**

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