

Elevate Savings for You and Your Clients

JAGGAER IS THE LEADER in eProcurement technology, serving customers worldwide for over 20 years. Our world class JAGGAER ONE platform allows clients to automate the entire spend management process including sourcing, procurement, invoicing, contract lifecycle management, spend analytics, and supplier risk & performance management.

In today's fast-changing mobile and cloud-enabled world, the proper solution makes all the difference. Help your customers find the right path to sourcing and procurement

excellence. JAGGAER teams up with leading advisory firms, industry experts, GPOs, and other organizations to help customers achieve value beyond savings.



BENEFITS	
GENERAL	
Global Alliance Director	✓
Resources and market positioning kit	✓
GO-TO-MARKET	
SaaS sales incentive referral fee (if applicable)	✓
Collaboration with JAGGAER account team	✓
ENABLEMENT	
Market and sales positioning, product training	✓
MARKETING	
PR and co-branding	✓
Thought leadership, case studies	✓
REQUIREMENTS	
Assigned relationship manager	✓
Minimum trained sales / client facing staff	✓
Sales lead registration	✓

ADVICE AND EXPERTISE

More than ever, organizations seek independent third-party expertise for thought leadership, program strategy, process efficiency – even the selection and implementation of critical solutions. The JAGGAER Partner Network provides insights into spend management solutions, a robust set of enablement resources, and opportunities to team up with us across a variety of go-to-market activities.

ENGAGE TO WIN

You decide how to best work with us. Participate in joint market opportunities or simply deliver formal referrals. Whichever is right for you, the combination of our organizations can help your customers transform their procurement practices and achieve the next level of efficiency.

COMMITTED TO THE CUSTOMER

Our Partner Network provides a collaborative framework to create shared success for our mutual customers.

TEAM TODAY

Contact your Partner Alliance Director to explore which level of partnership is right for your business or submit your inquiry at [JAGGAER.com/partners/#partners-form](https://www.jaggaer.com/partners/#partners-form).

Visit [JAGGAER.com/partners](https://www.jaggaer.com/partners) for more information on the JAGGAER Partner Network.