

Networks Facilitate Relationships

THE JAGGAER SUPPLIER NETWORK is the meeting place where our buyers and suppliers connect. Boasting a widespread supplier base that can support any industry and commodity, the JAGGAER Supplier Network provides a single venue for customer-supplier interaction, vendor discovery, supplier profile maintenance, and supplier catalog management.

The best part? It's a completely free network with no transaction-based or access fees to prevent buyers and suppliers from connecting and getting the maximum benefit from automating the source-

to-settle process. The network also offers a complete set of resources for our suppliers taking the burden of support off of our customers so they can focus on more strategic activities.

CONNECTING BUYERS AND SUPPLIERS

We understand that suppliers and buyers form the most critical links in all forms of commerce. Without fail, communication and transactions must be quick and easy, and information must be up-to-date and available on demand.

For suppliers, mere hours and cents can often make the difference between customer satisfaction and profitability—and upset customers and losing money. For buyers, anything to help streamline supplier discovery and engagement—through more effective sourcing, contracting, and guiding your organization to preferred suppliers—will directly impact the bottom-line.

So why is JAGGAER the preferred choice of countless suppliers and buyers? The reasons are straightforward, yet compelling:

SCALABLE, EFFICIENT, ONE-TO-MANY CONNECTIONS

The JAGGAER Supplier Network is extremely scalable and expanding quickly as more buyers and suppliers establish business relationships. JAGGAER replaces inefficient one-on-one interactions with a streamlined one-to-many model to reinforce the supplier-buyer connection. Managing multiple relationships is easier because they are all stored in one system and you can access them through a single portal. And we're adding more suppliers every day to support the ever-expanding needs of our growing customer base.

SELF-SERVICE REGISTRATION

Self-service supplier registration and profile maintenance as well as invoice payment status updates eliminate the burden on the buyer to keep up with supplier business details and payment status inquiries. Additionally, for those suppliers with enabled catalog content, the JAGGAER Supplier Network allows for catalog management activities such as pricing updates, item detail updates and reporting.

STRENGTHENING BUYER-SUPPLIER INTERACTIONS

The supplier can be sent requests – such as invitations to register with a specific buyer or to participate in a sourcing event – via notifications in their portal. Additionally, buyers and suppliers can communicate regarding invoices sent over the JAGGAER Supplier Network, transfer data requested through recurring information requests, and transmit order-related documents. By managing these activities over the network, the time it traditionally takes to complete these exchanges

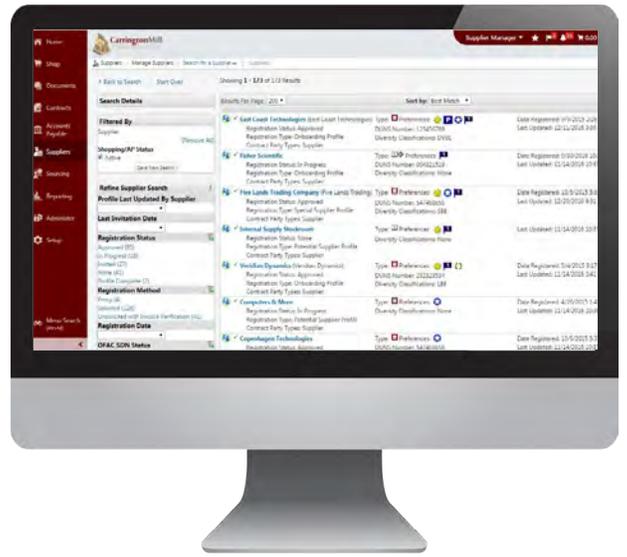
is reduced and more strategic conversations can take place.

THE JAGGAER TEAM AT YOUR SIDE

One of the signature advantages of the JAGGAER Supplier Network are the dedicated, HQ-based Supplier Integrations and Support teams. Our supplier-focused teams ensure suppliers are able to leverage the JAGGAER Supplier Network in order to drive value for their business.

The Supplier Integrations team offers project management services for customers who decide to enable supplier catalog content in their shopping environment. JAGGAER Supplier Integrations team members own the enablement project and work collaboratively with both the customer and supplier to guide the enablement process to successful completion.

The Supplier Support team provides full-service support to suppliers for a multitude of issues ranging from navigating the initial registration process to troubleshooting order failures and punch-out outages, and more. Not only that but we provide training for suppliers as well.



BENEFITS AT-A-GLANCE

Buyers

- Over 2.5 million suppliers and growing
- Discover and connect with JAGGAER suppliers from a single location
- Self-service supplier portal
- JAGGAER supplier support services
- Eliminate email communication errors and other related errors

Suppliers

- Exposure to over a million procurement and sourcing professionals
- Connect with buyers from a single location
- Create invoices on the fly
- Real time visibility into POs, invoices, and payments
- Dedicated Supplier Integrations and Support teams

TRUSTED PARTNER STATUS

Why should you care if your supplier or buyer is happy? It cuts down on support calls to you and also makes doing business smooth for everyone. Plus, because you are 'easy' to work with, you will be primed for deeper and more collaborative discussions should the need arise (e.g. supplier introduced innovation, pricing/contract negotiations) which will serve to enhance the business relationship further.

JOIN THE CONVERSATION

on our blog at www.jaggaer.com/blog

 jaggaer.com

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