

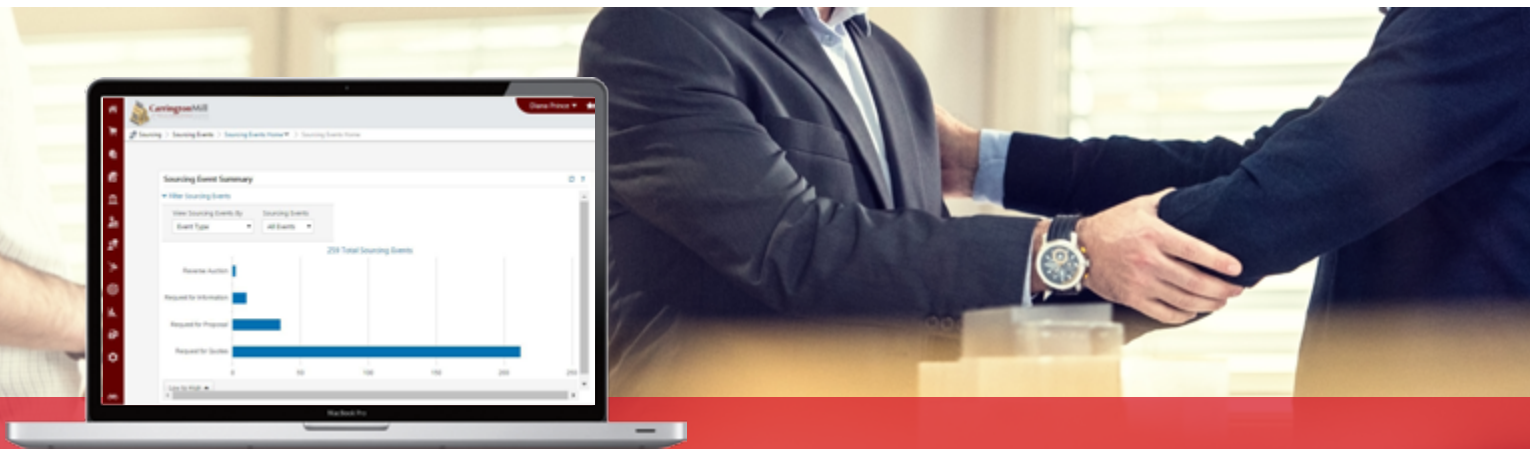
Value Through Greater Efficiency, More Competition and Better Bids

SOURCING DIRECTOR is a comprehensive eSourcing solution that reduces sourcing management costs while streamlining the overall sourcing process.

Wizard-driven event creation along with configurable approval and award workflows make Sourcing Director the only end-to-end eSourcing automation solution that

drives sourcing activities through negotiation and purchasing:

- Save up to 50 hours of employee time per sourcing event



- Drive better purchasing decisions by sourcing more often (and more effectively)
- Ensure compliance with standardized sourcing processes across all organizations

It's easy to manage RFIs, RFPs, RFQs, even Reverse Auctions. Sourcing Director guides users through the entire process, from invitations to the award decision. A sourcing template library can seed key process components.

Sourcing Director integrates with JAGGAER eProcurement and Contract Management Solutions to build contracts directly from the award and track actual purchases. The JAGGAER Supplier Network allows sourcing managers to discover new suppliers, collaborate with them, driving a more competitive bidding environment.

WHO BENEFITS FROM SOURCING DIRECTOR?

- Procurement Managers looking for additional savings opportunities through increased sourcing event use
- Supply Chain executives searching for more visibility into sourcing activities and prospective bidders
- Finance and Operations executives seeking more control over the bottom line

MANAGE RFX PROCESSES

Sourcing Director makes it easy to manage all eSourcing activities including RFX's reverse auctions, multi-stage events, "best and final offers" (BAFO), sealed bids and intent

to bid notices. The Sourcing Director Event Wizard assists users with bidding templates, cloning support, and item/questionnaire libraries.

Users can select preferred suppliers or search the JAGGAER Supplier Network for a broader bidder set. When you're ready to accept bids, simply send an event invitation and monitor responses.

ONLINE SUPPLIER REGISTRATION & SUPPLIER PORTAL

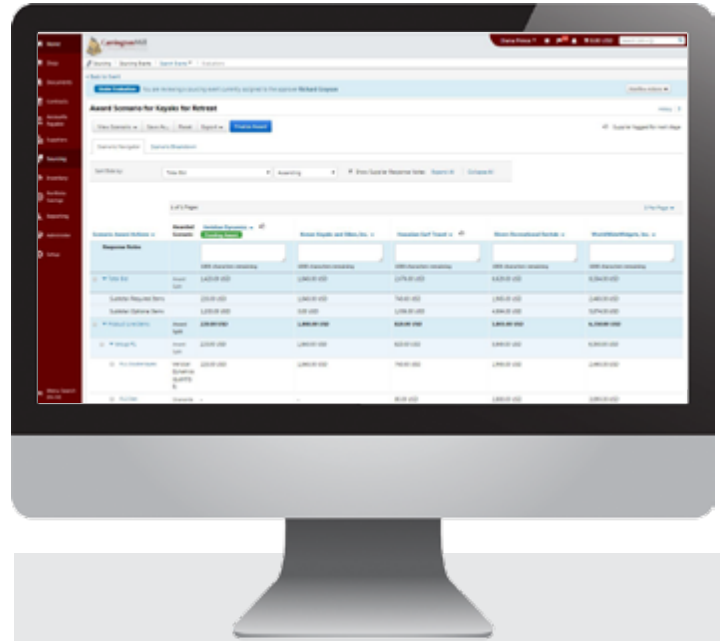
The Self-Service Supplier Portal increases competition and drives more value by encouraging more suppliers to bid. Suppliers can register, view bid events, respond, check on event status, and get notified of awards. Adaptive Event Management allows suppliers to adjust their bids on the fly based on realtime feedback from buyers.

ANALYZE & AWARD BID EVENTS

Side-by-side evaluations (with or without pricing) allows for direct comparisons, both at a high level or question-by-question. Proposal packages can also be exported for offline analysis.

SOURCING DIRECTOR ADVANTAGES

- Wizard-driven event creation for RFI, RFP, RFQ, Reverse Auction, and multi-stage events including sealed bids and BAFOs (best and final offers).
- Central library repository for templates, documents, questions, items and prerequisites.
- Access to the JAGGAER Supplier Network to increase bid counts and drive competition (searchable by name, groups, location(s), commodity or NAICS codes, etc.)
- Side-by-side bid evaluation (with or without cost) that includes auto scoring, panel evaluations, and "best value" analysis.
- Seamless integration with eProcurement, Contract Lifecycle Management and Supplier Performance Management solutions.



EPROCUREMENT ON THE GO—24/7 PRODUCTIVITY FOR MOBILE USERS

- Approve, reject, forward, and assign requisitions, purchase orders, invoices, contracts, and sourcing events.
- Receive push notifications for new action items.
- Download and view attachments

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