Public Sector

Spend Management Solutions
to Save Time and Money

JAGGAER

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Delivering Value to Taxpayers and Clients

Playing such a major role in the lives of their constituents, public sector agencies have a unique responsibility to make the most of their spend. They continuously search for innovative ways to address their fiscal challenges and avoid being in a position where either essential services will need to be cut or taxes raised to make up for a budget shortfall.

WE UNDERSTAND

JAGGAER understands the complexities of procurement in the public arena and provides software solutions that can direct more spend to contract; improve digitalization, automation and efficiencies; and easily stretch the budget.

For government agencies, doing more with less is not just a strategy — it's often a mandate. Managing suppliers and enabling cost savings are both essential activities, but in practice it is difficult to achieve both while pursuing other KPIs such as economic sustainability and diversity of employment. In this environment, how can a government agency save costs, drive efficiency throughout the organization, and make more collaborative, informed decisions that will best benefit the public?

JAGGAER's Public Sector Suite, built on the underlying JAGGAER ONE software platform, is the ideal toolset to help any government organization or public agency become more efficient in procuring goods and services. It bundles solutions for sourcing, supplier management, contracts, purchasing, and payables. Together, the solutions help agencies standardize processes across users, manage budgets across dozens of departments, and drive purchasing power by facilitating dialogue and building relationships across constituents.

Sourcing — Research shows organizations that automate their sourcing efforts save an average of 20 percent, and it's crucial that government agencies enable savings wherever possible. Sourcing allows agencies to tap into automation for their strategic sourcing events, saving time and money while ensuring sourcing process compliance and improving bid quality. It helps users create events, manage bids, and award contracts automatically, reducing the length of routine bidding events by over half.

eProcurement — Provides real-time visibility into product availability within an intuitive shopping environment that has thousands of active supplier integrations available — JAGGAER partners with local purchasing organizations to obtain preferred pricing and accelerated project timelines. Contract compliance can be managed through eProcurement, allowing agencies to influence buying decisions by employees and improve company spend management, alongside built-in audit trails.

Supplier Management — Insight into vendor performance is crucial for government agencies looking to assure they're working with the most cost-effective vendors. Supplier Management provides a single access point from which agencies can strategically manage supplier relationships. It also ensures current and potential suppliers have the qualifications and resources to meet needed criteria and regulations through dynamic qualification/purchasing systems and risk compliance.
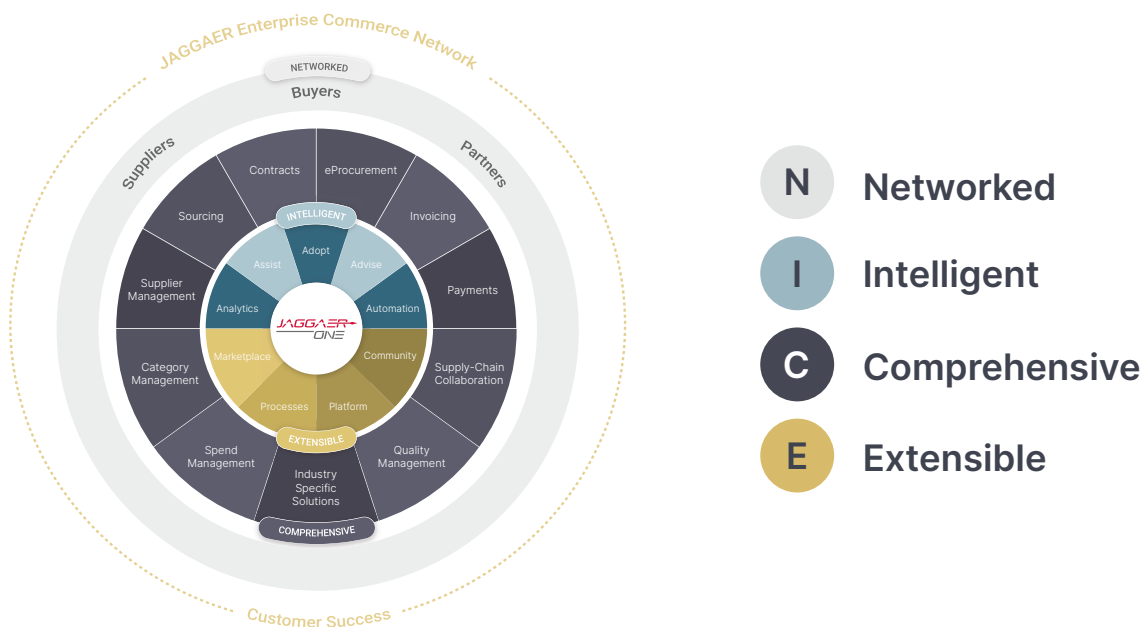
Contracts+ — Allows agencies to manage all phases of the contract process. They can easily track the performance of suppliers against contracts, ensuring they receive everything promised and can avoid service disruptions caused by late or undelivered goods or services. By minimizing authoring times and reducing the risk of errors, users will save costs spent in the otherwise cumbersome process of storing, sorting, and reviewing contracts manually.

JAGGAER ONE: All Spend, All Processes, One Solution

JAGGAER'S Public Sector Suite is built on JAGGAER ONE, the only spend management platform that can seamlessly manage 100% of your spend across the full range of sourcing, procurement and supply chain management activities. The individual solutions within the suite can be implemented independently, at your own speed and according to your own priorities.

N Networked

I Intelligent

C Comprehensive

E Extensible

> "The complete digitalization of the purchasing process is the only credible solution that allows the regulatory requirements of public procurement to align with business needs ... Sharing the experiences developed working with different contracting authorities allows JAGGAER to offer a more specific, advanced and powerful tool, much more scalable and simpler to manage and update."
>
> – **Andrea Ghiselli**, SEA Group Purchasing and Supply Chain Director, SEA (Milan Airports)

> "Our decision to take a new approach, while using proven systems and technologies, will enable the State to accomplish more with its resources and free employees from time consuming administrative work. That's a win for everyone!"
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> – **State of Georgia Department of Administrative Services**

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Keeping Spend on Target

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Sourcing, eProcurement, Supplier Management and Contracts+ are part of a full portfolio of cloud-based solutions that integrate with existing systems, streamlining processes and empowering public sector procurement organizations to reduce spend and achieve their broader objectives. JAGGAER integrates seamlessly with over 40 ERPs, including Oracle, SAP, PeopleSoft, and Workday. Whichever ERP you rely on, we have a play book to get your solutions up and running quickly to avoid downtime.

Our solutions are easy to implement and proven to deliver measurable, sustainable value with JAGGAER's high-touch support and automation. We will work with you to develop and execute a plan to facilitate seamless integration between your current technology and our own. We have launched hundreds of solutions over the years for organizations of all sizes and have developed best practices that ensure we meet our three mission-critical goals:

1. Implement robust and integrated solutions
2. Deliver consistent and measurable customer value
3. Achieve private sector best practices within the public sector framework

Customer collaboration is at the core of JAGGAER's innovation and robust, growing portfolio. It's through this collaboration that we are able to tailor our solutions specific to your needs and enable you to:

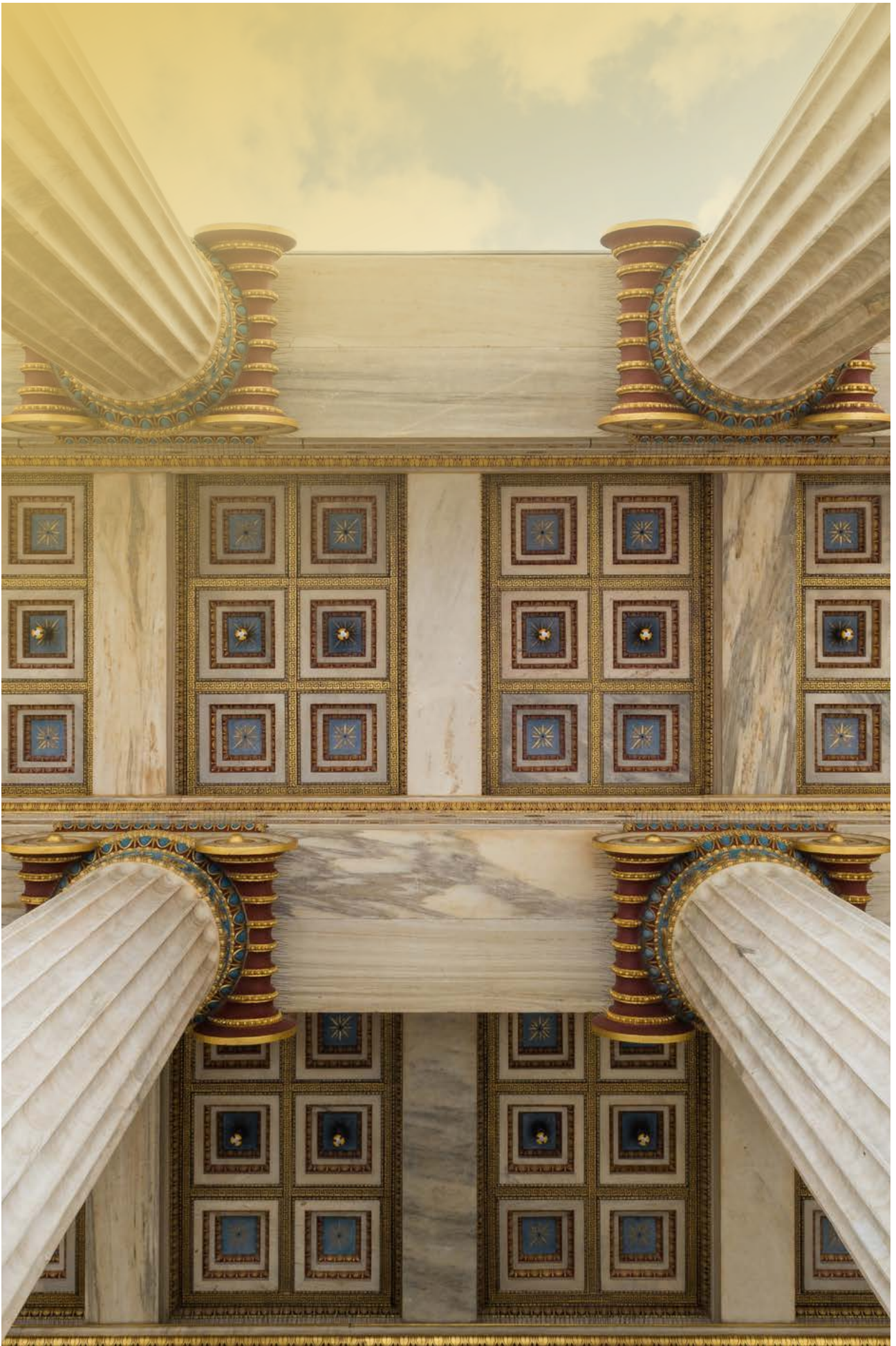|	
GAIN CONTROL	Centralize data and contracts across your organization to gain insight into what's working and what needs attention; get visibility into supplier performance to build an all-star team of suppliers that secures optimum value for your agency, organization or branch of government.
OPTIMIZE EFFICIENCY	Deliver immediate, sustainable value through process transformation that reduces complexity, eliminates waste and errors, minimizes the need for manual systems, and promotes ease-of-use—letting you focus on your constituents.
REDUCE SPEND	Gain valuable insights into supplier performance and cost reduction opportunities. Our flexible solutions help you reduce your spend through agency-wide efficiency, automation, compliance, and analysis.

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The World's Largest Independent Spend Management Company

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Our aim is to help you drive down costs while delivering better value to your clients and constituents.

Public sector customers have:

- Improved operating efficiency by more than 50%
- Increased contract compliance by as much as 80%
- Improved supplier discounts by 30%
- Realized a 10-to-1 ROI, with payback in less than 12 months

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