



Financial Services, Banking and Insurance

Invest in assured procurement processes

JAGGAER

01

Strict adherence to compliance standards requires total transparency

Establish One Version of the Truth

A central repository for all supplier, sourcing and spend data is essential to Banking, Financial Services and Insurance (BFSI) companies to provide the transparency and accuracy necessary for proactive, strategic decision-making and decreasing risk. The market has shifted their procurement practices, even more so during the last year, to outsource all services not essential to the core business. While this is great for cost savings, it can create new challenges for regulatory compliance. **That responsibility lies with you.**

Along with risk mitigation, your ability to remain competitive depends on meeting customer expectations that are ever-changing. The need for a progressive, disciplined procurement approach means transparency into what is happening and where you can improve performance, enhance value, and increase cost savings. Complete visibility into your contract lifecycles, suppliers, inventory, shopping and purchasing processes and more provide BFSI organizations the insights to leverage relationships and ensure business continuity.

JAGGAER ONE is the industry's leading source-to-pay platform, designed and deployed for more than 25 years for the world's largest banks, financial service organizations and insurance companies. Our primary purpose is and always has been to:

1. Make the entire purchasing process more efficient and cost effective,
2. simplify the sourcing, management, and compliance of suppliers, and
3. provide complete visibility and accountability for your growing spend under management.



Institute infrastructure with security

With built-in automated purchasing compliance checks, tracking of supplier performance and risk, and advanced analytics across all spend activities, you're able to monitor, control and report disruptions and improvements with ease. Whether your Procurement goals are to reduce costs by eliminating maverick spending, leveraging spend with contracted suppliers, or driving compliance with internal processes, your corporate goals of simplifying, standardizing and aligning procurement to your strategic business operations in one centralized location can all be met with JAGGAER ONE.



JAGGAER ONE's comprehensive spend management suite is designed to support the highest levels of security and sensitivity for BFSI organizations and meet the growing demands of procurement. Prioritizing risk mitigation and total spend control, we standardize and automate purchasing workflows, contracts, sourcing, and supplier collaboration with system-wide reporting for complete visibility – **all while remaining compliant with current regulations and policies**.

Not only does JAGGAER ONE ensure visibility and accountability, but we get results. Our portfolio includes a variety of solutions uniquely developed to manage spend and drive your success. You benefit from broader access to suppliers faster, safer, and at a lower cost. With your broadened network, you can focus on more strategic goals surrounding the sourcing of new, alternative suppliers, the leveraging and negotiating of contract agreements, and increased supplier communication, collaboration and performance.



1. JAGGAER Supplier Management

Monitor and manage all supplier data, spend and performance in one centralized place. Automated supplier self-service processes ensure documentation, certification and compliance are transparent and up to date.



2. JAGGAER Contracts

Put revisions, counterproposals and approvals in one place. Actively monitor obligations with built-in analytics, providing detailed insight into performance. We offer a tool that can scan your contracts and identify risky clauses and terms and is customized to meet your business requirements.



3. JAGGAER Sourcing

Support complex events with multiple evaluators, segmenting visibility and weighting participation. With automated processing and meaningful reports, spend your time analyzing your options to make the right selections.



4. JAGGAER eProcurement

Manage all your purchases in a single system where you have complete spend visibility and can improve purchasing compliance for increased savings. Analyze and share purchasing and compliance data with stakeholders via intuitive dashboards and make better decisions about your suppliers and categories.



5. JAGGAER Invoicing

Eradicate time-consuming, expensive, error-prone processes with automation to speed up approvals and shorten payment cycles. Spend more time on strategic initiatives. Meet regulations with one central invoicing process containing up-to-date tax information and an audit trail. Be confident that you're mitigating risk.



6. JAGGAER Spend Analytics

Empower procurement without relying on IT by providing your team with embedded intelligence for analyzing, planning and recommending actions. Take advantage of new reports and metrics with repeatable processes to minimize non-compliant spend, consolidate suppliers and create business unit collaboration.

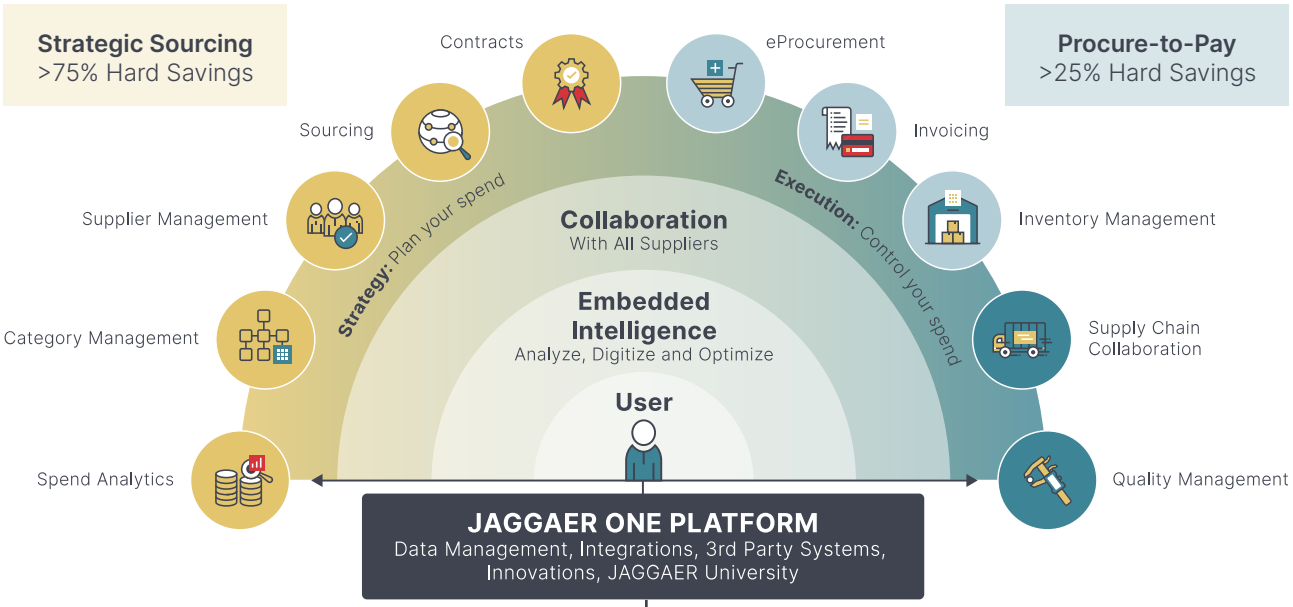


02 |

JAGGAER ONE: All Spend, All Processes, One Solution

Source-to-Pay Alignment

JAGGAER ONE: Agile, Flexible, Breath and Depth



Lead with strategy across all spend categories

Internal and external collaboration for constant improvement

Execute with confidence and consistency

The JAGGAER ONE Spend Management Platform supports the full range of sourcing and buying activities across the entire procurement process. When discussed in terms of how procurement benefits the wider organization, the source-to-pay process can be represented in two distinct stages. Upstream (Sourcing) and Downstream (Buying).

With a single, unified soltuion for your source-to-pay process, organizations can achieve significant savings and other top-level results including:

- Reduced cycle time
- Strategic supplier relationships
- Reduced risk
- Increased cash flow



"In addition to its industry and domain expertise, recognized leading technology, and proven history of delivery, one of the main reasons we selected JAGGAER was because it offers a full procurement portfolio of both upstream and downstream solutions through a single provider."

-Western & Southern Financial Group

"The biggest benefits of JAGGAER so far have been the ability to ensure continuity of service through the crisis, together with the speed with which we could meet exceptional demands such as the provision of facemasks, hand sanitizer and protective equipment to our colleagues on time, without any delays and without any need for paper-based approvals and signatures."

- Attjariwafa Bank

03 |

JAGGAER ONE: All Spend, All Processes, One Solution

JAGGAER's mission is to empower BFSI organizations to be proactive in their procurement process and turn it into a competitive advantage through automation, consistency, and compliance. In today's complex environment where change is constant, it is not enough to innovate and adapt for the here and now. With that in mind, our full portfolio of solutions collaborates successfully with your existing systems for more transparency and agility than ever before. In guiding your solutions, processes and workflows we streamline and simplify just about everything you can think of – keeping you one step ahead of the curve and prepared for what's to come.

Our solutions are easy to use and proven to deliver measurable, sustainable value with our high-touch support and automation. As new technologies flood the market and regulations disrupt activity, your adaptability requires the flexibility emphasized in JAGGAER's phased implementation approach; allowing you to apply new products and solutions at your own pace. We have launched thousands of solutions over the past 25+ years for organizations and institutions of all sizes, and developed best practices to make certain we meet our three mission critical goals:

1. Implement on schedule
2. Deliver on value propositions
3. Ensure there are no surprises



Customer collaboration is at the core of JAGGAER's innovation and robust, growing portfolio. It's through this collaboration that we are able to tailor our solutions specific to your needs and enable you to:



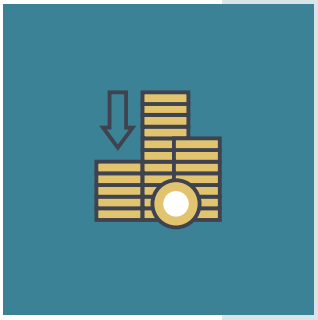
Gain Control

Aggregate data and leverage greater visibility into your suppliers for complete control over what is working and what needs attention. Keep ahead of compliance with audit trails; mitigating risk and being proactive through contract lifecycles and category strategies. Maximizing savings opportunities means transparency into contracts, purchases, payments, and more, all in one centralized location.

Optimize Efficiency

Deliver immediate, sustainable value through process transformation that reduces complexity, eliminates waste and errors, minimizes the need for manual systems, and promotes ease-of-use. Out of the box reporting flags potential risks where recommended measures then guide the way.





Reduce Spend

Our flexible solutions help you reduce spend through organization-wide transparency, automation, compliance and analysis. Contract compliance enables buying against contracts, sourcing events discover less expensive, alternative, and localized suppliers, and category requirements deliver proactive approaches to products as well as vendor services – all of which achieve significant savings, show stakeholder value, and de-risk your procurement processes.



04

Procurement is High-Net Worth

We measure our success based on our ability to help customers not just achieve maximum ROI but save valuable time in their procurement processes – all while remaining compliant with regulations. In fact, our compliance suite is intricate and interwoven, enhanced by our industry knowledge and of advancements on the horizon. In anticipation of your needs, we deliver the environment conducive for prosperity and growth.

Real-world users have:

- Increased contract compliance by as much as 80 percent
- Reduced agreement creation from 30 minutes to less than 2 minutes
- Managed more than 140,000 buy- and sell-side contracts in one system
- Realized a 6-to-1 return on investment and payback in less than 12 months



JAGGAER ONE is the only spend management platform known for its ability to manage even the most complex sourcing events, contract lifecycles, invoicing and purchasing processes, and supplier relationships designed for ease-of-use. In your dynamic market of astronomical economic implications and regulations, you need both the ability to acquire materials and services quickly along with the capabilities to simplify and automate that process as great as possible. It is vital to have complete procurement visibility centrally located in order to make better, data-driven business decisions. With a more solid, holistic understanding of your contracts and suppliers, you ensure your decisions align with your organization's strategic business plans.

Contact Us

WORLD HEADQUARTERS
Research Triangle Park, NC, USA
Email: sales@jaggaer.com
Tel.: +1 (919) 659-2100
Sales: +1 (919) 659-2600
Fax: +1 (919) 659-2199

AMERICAS

Chicago, IL
Email: sales@jaggaer.com
Tel.: +1 (312) 373-3100

Newtown Square, PA
Email: sales@jaggaer.com
Tel.: +1 (610) 325-3700

Pittsburgh, PA
Email: sales@jaggaer.com
Tel.: +1 (412) 471-8200

Vestal, NY
Email: sales@jaggaer.com
Tel.: +1 (607) 231-6000

Mexico City, Mexico
Email: info-mx@jaggaer.com
Phone: +52 55 9171 1262

EUROPE, MIDDLE EAST & AFRICA

Amsterdam, Netherlands
Email: marketing.fr@jaggaer.com
Tel.: +31 (0) 20 820 3825

Helsinki, Finland (Nordic Region)
Email: bsuk-sales@jaggaer.com

London, United Kingdom
Email: bsuk-sales@jaggaer.com
Tel.: +44 (0)20 7796 4170

Madrid, Spain
Email: informacion@jaggaer.com
Tel.: +34 91 787 02 00

Milan, Italy
Email: infosoluzioni@jaggaer.com
Tel.: +39 02 210 512 1

Munich, Germany
Email: dach_sales@jaggaer.com
Tel.: +49 (0)89 121 93 35-0

Paris, France
Email: info.fr@jaggaer.com
Tel.: +33 (0)1 46 09 56 78

Vienna, Austria
Email: dach_sales@jaggaer.com
Tel.: +43 1 80 490 80

Abu Dhabi, UAE
Email: info-mena@jaggaer.com
Tel.: +971 2 245 4107

Dubai, UAE
Email: info-mena@jaggaer.com
Tel.: +971 4 360 1300

ASIA PACIFIC

Sydney, Australia - APAC Headquarters
Email: apac_sales@jaggaer.com
Tel.: +61 (0)2 8072 0644

Shanghai, China
Email: apac_sales@jaggaer.com
Tel.: +86 (0)21 6145 8500

Singapore
Email: apac_sales@jaggaer.com
Tel.: +65 656 280 60



JAGGAER.COM

Copyright © 2021 JAGGAER – All Rights Reserved