



Healthcare

Smart Solutions for Your
Critical Spend Challenges

01 |

Change is Inevitable



JAGGAER ONE is the only spend management platform that can seamlessly manage 100% of your spend across the full range of sourcing, procurement and supply chain management activities. Our vertical industry strategy gives us deep expertise in the healthcare industry.

WE GET IT...

We get your challenges. We get your needs. And most importantly, we get results. The JAGGAER ONE Spend Management Platform provides solutions uniquely developed to suit your needs and drive your success.

The changing landscape of healthcare is presenting a unique and unprecedented set of challenges like we have never seen before. New legislation combined with already declining reimbursements and revenue rates make the need to truly do more with less a reality. But how do you tackle your biggest spend and supply chain issues without compromising on the quality of patient care?

JAGGAER is here to help healthcare organizations not only manage today's need to get healthcare spend under control, but also establish tomorrow's long-term organizational health by helping increase compliance, cut costs, simplify processes, and gain transparency. So you can focus on your #1 priority—patient care.



Sourcing — You require tools to help you gather, integrate and analyze information fragmented across your organization. You face increasing compliance costs and need improved visibility into spending practice, so you can reduce non-interest expenses.

JAGGAER ONE's highly flexible and rapidly deployed Spend Analytics solution provides great insights into spend patterns and cost reduction opportunities across your organization or delivery network—with reports available in days versus months.



eProcurement — Your requirements are unique. Beyond purchasing day-to-day business supplies, your users need an efficient and economical way to purchase specialty items for the surgical suite, lab or patient care areas. JAGGAER ONE's eProcurement solution works with the complex procurement needs of hospitals and healthcare organizations. With a user-friendly and intuitive shopping environment, eProcurement can handle large volumes of contract and product data, and ensures users select and order the right products for the right procedures. The solution presents the preferred, contracted goods and services with each search and automates the procurement and requisition process.



Contracts+ — Managing risk and adhering to internal and external regulations is critical to your mission of delivering patient care. You need the right processes and tools to ensure compliance across all existing and new suppliers. JAGGAER ONE's Contracts+ solution can help.

Implementing a standardized and centralized contract authoring and compliance solution available from JAGGAER helps you to maintain full contracting audit trails, contract repository, and a consistent, efficient process across all areas of your supply chain. An efficient contract lifecycle management solution expedites the contracting process and allows unlimited contract types to be stored with trust and accessibility.

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JAGGAER ONE: All Spend, All Processes, One Solution



The JAGGAER ONE Spend Management Platform supports the full range of sourcing and buying activities across the entire procurement process. When discussed in terms of how procurement benefits the wider organization, the source-to-pay process can be represented in two distinct stages: **Upstream** (sourcing) and **Downstream** (buying).

With a single, unified solution for your source-to-pay process, organizations can achieve significant savings and other top-level results including:

- Reduced cycle time
- Strategic supplier relationships
- Reduced risk
- Increased cash flow



“JAGGAER has allowed us to capture the large portion of our spending that was not being managed, including contract compliance and leveraging suppliers. We’re buying the correct items at the correct price from the correct source, under contract.”

– **Manager of Supply Chain Operations**
for a **Top Healthcare Provider**

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Value Beyond Savings

In addition to Spend Analytics, Contracts+, and eProcurement, the JAGGAER ONE Spend Management Platform is designed to empower organizations to contribute to the bottom line in a positive way through seamless integration with existing systems and processes, analysis and reporting, and streamlined processes.

Our solutions are easy to implement and proven to deliver measurable, sustainable value with JAGGAER's high-touch support and automation. We will work with you to develop and execute a plan to facilitate seamless technology integration. We have launched hundreds of automation solutions over the years for organizations of all sizes and have developed some best practices that ensure we meet our three mission-critical goals:

1. Complete implementation on time
2. Deliver value
3. Ensure there are no surprises

Customer collaboration is at the core of JAGGAER's innovation and robust, growing portfolio. It's through this collaboration that we are able to tailor our solutions specific to your needs and enable you to:



GAIN CONTROL

Aggregate data and leverage greater visibility into how suppliers, contracts, purchases and payments are managed to help you identify savings opportunities and manage risk.



OPTIMIZE EFFICIENCY

Deliver immediate, sustainable value through process transformation that reduces complexity, eliminates waste and errors, minimizes the need for manual systems, and promotes ease-of-use.



REDUCE SPEND

Gain valuable insights into spend patterns and cost reduction opportunities. Ultimately our flexible solutions help you reduce your spend through organization-wide transparency, automation, compliance and analysis.

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Your Success is Our Vision

We measure ourselves on helping our customers achieve maximum ROI.

Real-world users have:

- Improved operating efficiency by more than 50 percent
- Increased contract compliance by as much as 80 percent
- Improved supplier discounts
- Realized a 6-to-1 on investment and payback in less than 12 months

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