RFPIO Feature Overview

Drive productivity and improve sales outcomes with AI-enabled response software

Create your best content, respond to opportunities, and exceed expectations

Respond confidently with AI-enabled knowledge management, built-in analytics, in-app collaboration, and project management tools.

Organize content with an intelligent Answer Library

Consolidate subject matter expertise into RFPIO's AI-enabled Answer Library, and make it easily accessible to your entire organization. Features like moderation, content owners, and review cycles ensure users that their Answer Library is accurate and up-to-date.

Manage projects with features specifically designed for proposal management

RFPIO's patented import function identifies components of a questionnaire (e.g., question, answer, and descriptive text), and automatically organizes them to begin your response. Proposal managers can then assign questions or sections to subject matter experts for completion.

> "RFPIO is absolutely brilliant. It answers 80% of an RFP in a few seconds."
>
> *Paul Taylor, VP of Solutions Engineering at Crownpeak*

Automate responses with the power of machine learning

Auto Respond leverages machine learning to match incoming RFP questions with existing question-and-answer pairs stored in your RFPIO Answer Library.

Simplify collaboration with in-app comments and @mentioning

Communicate with teammates on the question, section, or project level, and keep project-related conversations all in one place.

Unlimited user licenses, for everyone

Invite as many users to RFPIO as you'd like, at no extra cost—transforming your RFPIO Answer Library into a content hub for your entire organization. You can also invite unlimited guest collaborators from both inside and outside the organization.

JAGGAER

E-sign contracts, sales documents, and more

Autograph, e-signature powered by RFPIO, is free for all RFPIO users. Which, thanks to RFPIO's unlimited user-licensing model, means everyone. Learn more about Autograph at http://www.rfpio.com/blog/autograph.

Gain insight with built-in reporting dashboards and analytics

RFPIO offers more robust reporting than any other RFP software solution. Our built-in reporting gives you visibility into project status, Answer Library usage, user bandwidth, win rate, keyword searches, and more.

RFPIO supports more integrations than anyone

Respond where your team is already working. RFPIO integrates with popular CRM, cloud storage, communication, and SSO authentication platforms. Visit www.rfpio.com/integrations for the full list .

Modernize your sales stack with the most advanced response management software available

RFPIO uses AI and machine learning to transform your RFP responses into a revenue-driving engine. Schedule a demo to see how it works at http://www.rfpio.com/schedule-a-demo.

Features

- ➡ Cut response time by an average of 40%
- ➡ Manage complex questionnaires with features designed for proposal management
- ➡ Consolidate and moderate company knowledge, and make it available across your organization
- ➡ Make go/no-go decisions based on past data
- ➡ Gain full visibility into proposal status

"18 months after implementing RFPIO, Microsoft saved an estimated $2.4M."

Rhonda Nicholson, Senior Business Program Manager at Microsoft

Benefits

- ➡ AI-enabled Answer Library simplifies knowledge management for sales proposals, questionnaires, sales enablement, and more
- ➡ Auto Respond automatically finds answers to questions, powered by machine learning
- ➡ Built-in proposal management and collaboration features
- ➡ Out-of-the-box reporting dashboards and analytics
- ➡ Translation and user interface support for 19 languages
- ➡ Integrations with 20+ third-party tools, including popular CRM, cloud storage, communications, and SSO authentication platforms
- ➡ Sign contracts, sales agreements, hiring documents, and more with RFPIO Autograph e-signature

MEA
+9714 360 1300
info-mena@jaggaer.com

APAC
+61 (2) 8072 0644
apac_sales@jaggaer.com

Americas
+1 919 659 2600
sales@jaggaer.com

Europe
+43 1 80 490 80
dach_sales@jaggaer.com

JAGGAER.COM

JAGGAER