

Benefits of Supplier Development

Cost Reduction



Pressure to reduce costs has made supplier development a key ingredient.



Supplier development can help remove cost and waste.



Demanding year-over-year cost reductions may have only short-term benefit.

And without real operational improvements it is:



Not sustainable



Can increase supply risk

Quality Improvements & Cycle Time Improvement

Two classic reasons for and benefits of supplier development and some biggest performance risk factors.

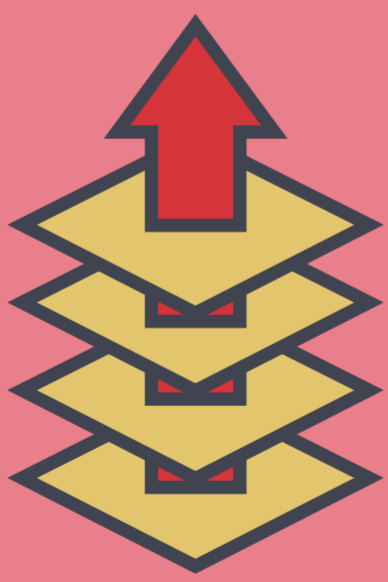


Decrease cycle time

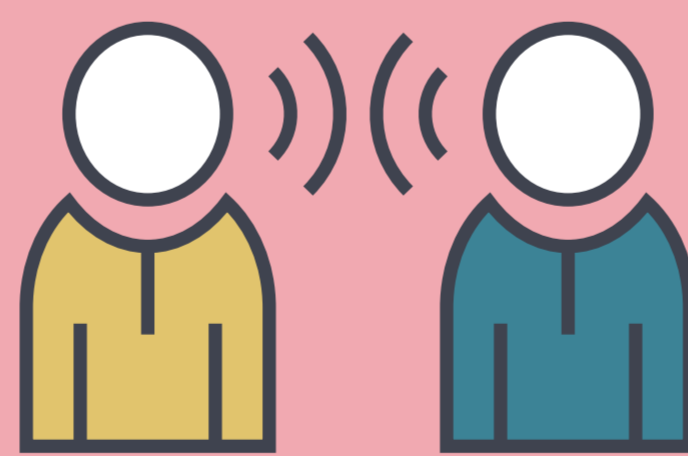


Improve responsiveness to customers

Increased Business Alignment



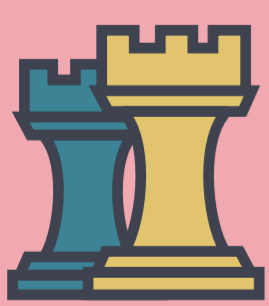
Increase alignment



Increase collaboration



Increase trust



Sharing business strategies and goals helps suppliers be more aware of and respond to customer needs.



Suppliers may bring new and/or innovative product and service ideas that support customer needs and provide a competitive edge for both parties.

Use supplier development to gain a competitive edge.

Find out how 