

JAGGAER's SAP Ariba Safe Switch Program

Change made effortless.

Frustrated with SAP Ariba's dated user interface, lack of innovation and poor customer support, Ariba customers are looking for alternatives. The sourcing and procurement landscape has changed dramatically in just the past two years, and organizations that don't have innovative procurement solutions are finding themselves at a decided disadvantage.

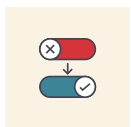
Nevertheless, change can be daunting. For some of you, SAP Ariba has been your core procurement system for over a decade. You've invested time and money to integrate it with your SAP ERP system (or other ERP solution). Your employees are trained on it. Your suppliers are onboarded.

So, you're probably asking yourself some difficult questions. Should you wait to see what kind of procurement capabilities come out in SAP S/4HANA? Would the business advantages you'll gain by switching to a more innovative solution like JAGGAER be worth the time and cost of switching?

With respect to waiting for S/4HANA, how much longer are you going to have to wait? If you're not already an SAP ERP shop, do you really want to deploy an SAP ERP stand-alone solution? Will SAP S/4HANA even include leading-edge procurement capabilities, and what will it cost you to deploy it? There's a lot of uncertainty. Meanwhile the market continues to evolve rapidly, and your competitors along with it.

What if you could switch to JAGGAER's best in class source-to-pay solution, and save money in the process? Based on our experience migrating SAP Ariba customers to JAGGAER, many end up **paying less for JAGGAER** on an annual basis, even including the implementation services fees to migrate.

What will the Ariba Safe Switch operation deliver?



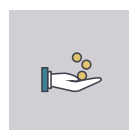
A smooth transition from Ariba to JAGGAER technology.



Impressive implementation timelines to assure business continuity.



Data migration, flexible integration, custom branding.



Specialized, discounted package to maximize ROI.



We've developed turnkey, templated service offerings to migrate data and suppliers, to configure workflows and even to define similar field-level nomenclature to what your team is accustomed to in Ariba. Beyond being much more user friendly than SAP Ariba, JAGGAER is the most innovative solution in the market.

While SAP Ariba has allowed their solution to become antiquated over the years, we've been investing heavily in R&D. Leveraging AI within solutions like Digital Mind and Contracts AI, we're helping companies to autonomously execute many of the repetitive tasks formerly performed by people, hence allowing your staff to focus on more strategic, higher value activities.

This has helped our customers to reduce costs, improve cycle times and increase compliance. Our customer support and satisfaction are also some of the highest rated in the industry.

Still undecided? Let's make switching to JAGGAER a no-brainer. We're offering attractive professional service and software subscription discounts to all SAP Ariba customers who switch to JAGGAER by December 31, 2022. There is truly no better time to make the switch!

To learn more and to see how we stack up against SAP Ariba, please visit our website at www.jaggaer.com/safeswitch.

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