



# JAGGAER Autonomous Commerce

## Frictionless Enterprise Commerce



Over the past twenty years, we have witnessed nothing short of a Consumer Commerce Revolution, as online marketplaces have brought buyers and sellers together onto a common, cloud-based network. These marketplaces have also greatly simplified the consumer buyer experience via world-class business processes and intelligent automation.

The result has been greater selection, reduced costs and improved service levels for consumers, and a lower cost of customer acquisition for sellers.

Motivated by these same benefits, enterprise buyers and suppliers have been clamoring for a similar revolution; an Enterprise Commerce Revolution. Applying the same principles and technologies that drove the Consumer Commerce Revolution, JAGGAER is leading the Enterprise Commerce Revolution. We call it Autonomous Commerce.

We believe it should be as easy for enterprise buyers to procure complex engineered materials, or industrial cleaning supplies, as it is for consumers to buy staplers online.

What does it take to deliver on the promise of Autonomous Commerce? It takes a collective know-how that comes from over 25 years of leadership in the Source-to-Pay space. It comes from passionate professionals who place customer success at the heart of our corporate values. And it comes from solutions that are Networked, Intelligent, Comprehensive and Flexible.

### Networked

An Enterprise Commerce Network of enterprise buyers, suppliers and partners united on a common, cloud-based platform, credentialed, onboarded and ready to transact. Buyers and suppliers upload vital information once and receive smart-match buy/sell recommendations that optimize against historical performance ratings, costs, service levels, ESG goals, risks, and a host of other considerations.

### Intelligent

Intelligence that utilizes AI and machine learning to autonomously execute many complex, resource-intensive tasks, enabling end-users to focus on more strategic, value-added work.

**JAGGAER** 

## Comprehensive

A comprehensive suite of solutions that automate the end-to-end Source-to-Pay process. These solutions can be deployed as a fully integrated suite, as families of solutions that address Upstream or Downstream operations, or as individual modules that address a company's specific urgent needs.

## Extensible

Extensibility to allow buyers and suppliers to explore and deploy complementary software solutions, already integrated with JAGGAER's core offering, via a plug & play App Marketplace; engage credentialed logistics and services providers experienced with, and certified on, the JAGGAER ONE platform; and tailor workflows with no-code business process management capabilities.

## We're #1 at Addressing Complexity

Our large global customers have some of the most complex Source-to-Pay use cases on the planet. Whether streamlining the supplier onboarding and management process for one of the largest industrial manufacturers in the world, or facilitating faster and more cost effective procurement for one of the most esteemed universities on the planet, we know how to simplify the complex in order to deliver significant business value. That's what Autonomous Commerce is all about.

## Key Benefits

- Intuitive and intelligent solutions that simplify user onboarding and autonomously execute repetitive tasks, accelerating your time to value and mitigating the talent shortage.
- Proactive supplier recommendations that are tightly aligned with your needs, raising the supplier performance bar and reducing risk.
- Functionally rich, highly focused partner solutions that address specific business needs (i.e., supplier risk and ESG) that can be deployed quickly and easily through a plug & play App Marketplace, future-proofing your investment and accelerating your time to value.
- No-code business process management capabilities that enable end-users to tailor workflows that suit your specific business needs.
- Extensible integration architecture allowing you to share information quickly and easily with other enterprise systems

### MEA

+9714 360 1300  
info-mena@jaggaer.com

### APAC

+61 (2) 8072 0644  
apac\_sales@jaggaer.com

### Americas

+1 919 659 2600  
sales@jaggaer.com

### Europe

+43 1 80 490 80  
dach\_sales@jaggaer.com