



Life Sciences and Pharmaceuticals

The prescription for healthy supply chains

01 |

Innovative markets driving revolutionary outcomes require efficient procurement operations

Accelerate Scientific Discovery

Time is of the essence and supplier resources are essential to the research and development of pharmaceuticals and other healthcare discoveries. The market has come to understand, especially during times of great disruption, that supplier collaboration and efficiency are critical to the life sciences industry. **Your ability to adapt to market changes and disruptions directly impacts your potential for growth and scalability.** You've nailed down the scientific discovery process, but what about your procurement processes? Are they slowing you down? Are they putting your organization or your research at risk? Can you identify the gaps? Complete visibility into your suppliers, contract obligations and milestones, shopping and purchasing processes and more provide life science organizations the insights and leverage

to get out ahead of the market; not only saving costs for materials, research services, packaging and products, but saving precious time as well.

[JAGGAER ONE](#) is the industry's leading source-to-pay platform, designed and deployed for more than 25 years with top research institutions and pharmaceutical companies. Our chief purpose is and always has been to:

1. Make the entire purchasing process more efficient and cost effective,
2. simplify the sourcing and compliant handling of regulated chemical and research materials, and
3. provide complete visibility and accountability for your growing spend under management.

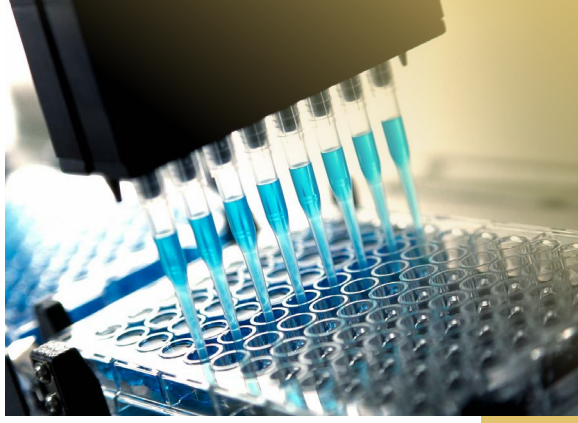


With built-in automated compliance checks, tracking of key performance indicators, and advanced analytics, you're able to monitor, control and report on what is working and what isn't. Whether your Procurement goals are to reduce costs by eliminating maverick spending, leveraging spend with contracted suppliers, or driving compliance with internal processes, your corporate goals of diversifying the supply base, ensuring supply continuity, improving the quality and safety of your materials, and reducing the risks across your supply chains, can all be met with JAGGAER ONE. Simplifying and standardizing all of your supplier management, sourcing, contracting and procurement processes in one centralized solution, complex business operations

will no longer impede discovery, but instead will be managed and aligned with your organization's strategic plans to deliver advancements in healthcare.

Bridge the Gap Between Procurement and Research & Development

When you think about your bottom line – the discovery and creation of critical new medicines – it's clear that ensuring your researchers can easily access, use and manage the materials necessary to do their work is quite possibly a matter of life and death. We take that very seriously here at JAGGAER. [JAGGAER Research Material Management](#) (RMM) manages the lifecycle of chemicals, research materials, inventory, and



hazardous waste that has traditionally been a complex process with limited visibility for both researchers searching materials and procurement and IT professionals controlling processes.

Our chemical and research material management solutions enhance research spend compliance with single-search federation of multiple chemical structure databases, all available inventory, and catalog sources, allowing your team to focus their time and energy on life-saving research. Consolidating well-regulated materials while simplifying the process of acquiring them means a single set of reports across labs, stockrooms, and even multiple vendor-management stockrooms for better tracking and assured safety. When concerns arise you receive clear warnings, leaving you confident resolution will not be catastrophic or costly.





JAGGAER ONE's comprehensive spend management suite is designed to meet the complex business operations and regulatory needs of Life Science and Pharmaceutical organizations aiming to prioritize, standardize, and automate sourcing, supplier collaboration, purchasing workflows, and risk with system-wide reporting for complete visibility all while remaining compliant.

Not only does JAGGAER ONE support direct and indirect material purchasing all in one platform, but our origin story is the Life Science industry, your market. This means you immediately have access to a robust science catalog where we guide your shoppers based on their role and contract agreements. You benefit from broader access to materials faster, safer, and at a lower cost. With your broadened network, you can focus on more strategic goals surrounding the sourcing of new, alternative suppliers and supply chains, the leveraging and negotiating of contract agreements, and increased supplier communication, collaboration and performance improvement.





1. JAGGAER Sourcing

Configure and manage sourcing events specifically designed to handle the complex data required for research materials and chemicals. JAGGAER's robust sourcing solutions provide the tools to strategically de-risk the supply chain and reduce costs in the process.



2. JAGGAER Contracts

Our contract management software can handle the simplest and most complex for all your life science needs. We offer a tool that can scan your contracts and identify risky clauses and terms. Customize the solution to meet your business requirements regardless of your organization's size or the suppliers you work with.



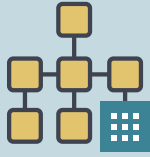
3. JAGGAER Supplier Management

Reduce regulatory and compliance risks by standardizing, automating and templating the onboarding of suppliers. Monitor performance and drive supplier improvement initiatives with robust supplier collaboration tools, helping to reduce future supply chain disruptions.



4. JAGGAER Research Material Management

With research material searching, inventory, tracking and reporting unmatched in the industry, JAGGAER's RMM solution reduces lab costs in compliance as well as inventory savings on things such as repository and waste. Efficient, easy to use chemical searches allow your spend controls to be fluid and agile.



5. JAGGAER Category Management

Manage and monitor category strategies for supply chain resiliency. So much more than a software module, JAGGAER's Category Mgmt. organizes your procurement practice, evaluates your current categories based on other solution data within supplier management, research material management, and contracts, and brings you a way to analyze and execute these processes entirely electronically.



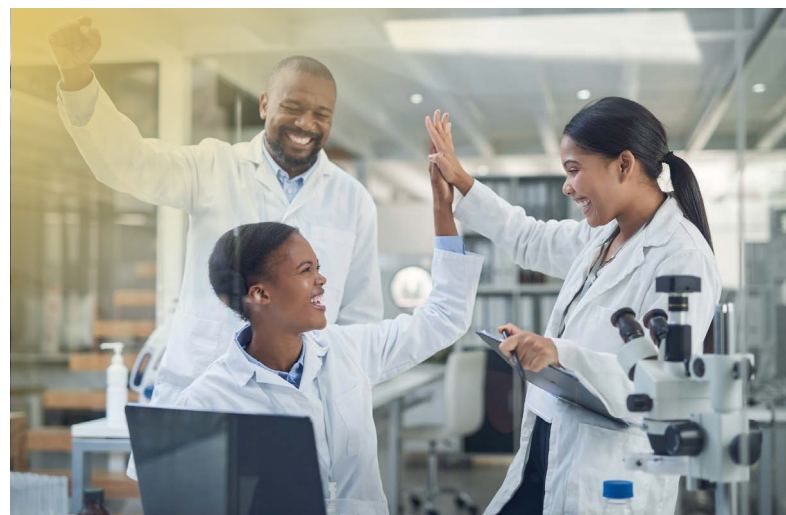
6. JAGGAER eProcurement

Enjoy complete visibility into total spend, managing all your purchases in a single eProcurement system. Analyze and share purchasing and compliance data with stakeholders via intuitive dashboards. Make better, more strategic decisions about your suppliers and spend categories, reduce maverick spend, and get automated recommendations on how to save even more.



7. JAGGAER Supplier Network

Get access to a complete global supply network, free of transaction and access fees, and take the strain of onboarding suppliers off your team. JAGGAER provides full supplier enablement services at no additional cost and works collaboratively with you and your suppliers to ensure they are ready to transact with your business efficiently.



02 |

JAGGAER ONE: All Spend, All Processes, One Solution

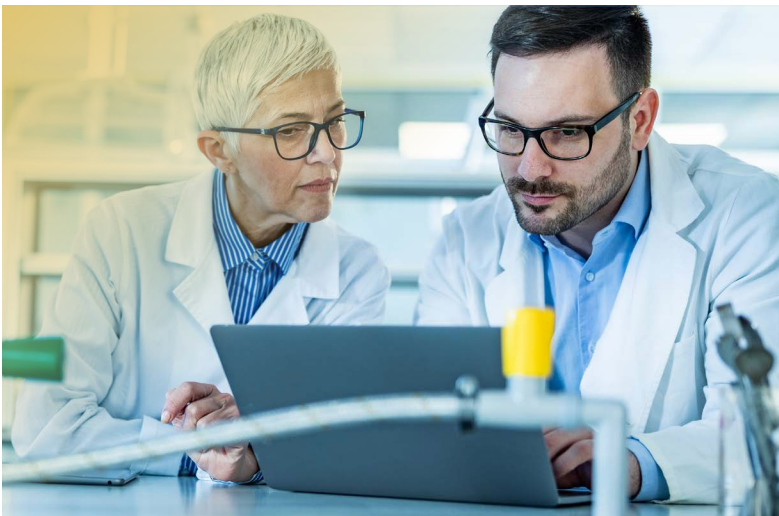
Source-to-Pay Alignment JAGGAER ONE: Agile, Flexible, Breadth and Depth



The JAGGAER ONE Spend Management Platform supports the full range of sourcing and buying activities across the entire procurement process. When discussed in terms of how procurement benefits the wider organization, the source-to-pay process can be represented in two distinct stages. Upstream (Sourcing) and Downstream (Buying).

With a single, unified solution for your source-to-pay process, organizations can achieve significant savings and other top-level results including:

- Reduced cycle time
- Strategic supplier relationships
- Reduced risk
- Increased cash flow



“We’ve been using JAGGAER’s business automation solutions for years, and Research Material Management adds another critical layer of efficiency and automation. The compounds we develop require near-immediate access to appropriate supplies and materials. RMM facilitates that access.”

- RTI International

“With JAGGAER, I can generate the accruals report in about ten minutes, which saves the Accounts Payables and Finance teams up to 100 hours per month. In 2019 we implemented JAGGAER Sourcing, and that solution saved us through the challenges posed by the pandemic. We’ve made great progress in speeding up processes while achieving greater organizational agility and are now much better placed to think in terms of efficiencies and economies of scale.”

- Premier Research

03 |

Transform and Grow at Your Own Pace

JAGGAER's mission is to empower Life Science and Pharmaceutical organizations to turn their procurement process into a competitive advantage through automation, consistency and scalability. With extensive integration experience, JAGGAER's full portfolio of solutions collaborates effectively with your existing systems for more savings, transparency and agility. No matter your ERP type, we maintain current playbooks for implementation to help guide your solutions, processes and workflows ultimately streamlining and simplifying just about everything – therefore your researchers don't skip a beat and keep doing what they do best.

Our solutions are easy to use and proven to deliver measurable, sustainable value with our high-touch support and automation. As new technologies flood the market and regulations disrupt activity, your adaptability

requires the flexibility emphasized in JAGGAER's phased implementation approach; allowing you to apply new products and solutions at your own pace. With each addition, integrations bring you greater transparency and empowers you to respond to market shifts effectively. We have launched thousands of solutions over the past 25+ years for organizations of all sizes and developed best practices to ensure we meet our three mission critical goals:

1. Implement on schedule
2. Deliver on value propositions
3. Ensure there are no surprises



Customer collaboration is at the core of JAGGAER's innovation and robust, growing portfolio. It's through this collaboration that we are able to tailor our solutions specific to your needs and enable you to:

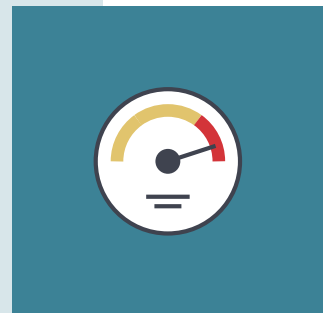
Gain Control



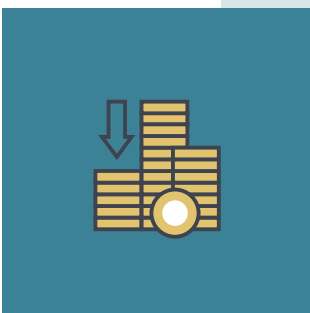
Gain visibility into internal and external inventories and keep ahead of compliance with audit trails. Centralize data, optimize efficiency and gain control over your suppliers – what is working, and what needs attention. JAGGAER Life Sciences customers regularly achieve 90% of spend under management. Promote regulatory compliance with built-in checks on certifications, purchase limits and proper handling of chemicals.

Optimize Efficiency

Find, source, and track materials throughout their lifecycle in an intuitive portal. Keep the flow of mission-critical materials from suppliers to individual labs seamless and maintain the rapid pace research and development requires. Out of the box reporting flags potential risks where recommended measures then guide the way.



Reduce Spend



Our flexible solutions help you reduce spend through organization-wide transparency, automation, compliance and analysis. Contract compliance enables buying against contracts, RMM sets automatic fulfillment based on current inventory levels, sourcing events discover less expensive, alternative sources of supply, all of which achieve significant savings while strategically de-risking your supply chain.

04 |

Incubate the Next Blockbuster

We measure our success based on our ability to help customers save not just on cost but valuable time in their procurement processes and chemical and research material management process – all while remaining compliant with regulations. In fact, our compliance suite is intricate and interwoven, enhanced by our industry knowledge and preparedness of what’s on the horizon. In anticipation of your needs, we deliver the environment conducive for prosperity and growth.

In recent years, JAGGAER’s Life Science and Pharmaceutical customers have:

- Achieved 100%+ return on investment within the first year
- Increased spend under management to 90%+
- Increased contract compliance by 50% or more
- Made over 1 million items with company-negotiated pricing available in searchable supplier catalogs

JAGGAER ONE is the only spend management platform known for its ability to manage complex processes yet ease-of-use designed specifically for the Life Science and Pharmaceutical industry. Within such a dynamic market of fast-tracked organizational expansion, you need both the ability to find complex, in-depth materials quickly as well as the capabilities to simplify and automate that process as great as possible. As you expand, it’s vital to have complete visibility centrally located in order to make better, data-driven business decisions. With a more solid, holistic understanding of your supply base, you ensure your decisions align with your organization’s strategic business plans.



Contact Us

WORLD HEADQUARTERS

Research Triangle Park, NC, USA

Email: sales@jaggaer.com

Tel.: +1 (919) 659-2100

Sales: +1 (919) 659-2600

Fax: +1 (919) 659-2199

AMERICAS

Chicago, IL

Email: sales@jaggaer.com

Tel.: +1 (312) 373-3100

Newtown Square, PA

Email: sales@jaggaer.com

Tel.: +1 (610) 325-3700

Pittsburgh, PA

Email: sales@jaggaer.com

Tel.: +1 (412) 471-8200

Vestal, NY

Email: sales@jaggaer.com

Tel.: +1 (607) 231-6000

Mexico City, Mexico

Email: info-mx@jaggaer.com

Phone: +52 55 9171 1262

EUROPE, MIDDLE EAST & AFRICA

Amsterdam, Netherlands

Email: marketing.fr@jaggaer.com

Tel.: +31 (0) 20 820 3825

Helsinki, Finland (Nordic Region)

Email: bsuk-sales@jaggaer.com

London, United Kingdom

Email: bsuk-sales@jaggaer.com

Tel.: +44 (0)20 7796 4170

Madrid, Spain

Email: informacion@jaggaer.com

Tel.: +34 91 787 02 00

Milan, Italy

Email: infosoluzioni@jaggaer.com

Tel.: +39 02 210 512 1

Munich, Germany

Email: dach_sales@jaggaer.com

Tel.: +49 (0)89 121 93 35-0

Paris, France

Email: info.fr@jaggaer.com

Tel.: +33 (0)1 46 09 56 78

Vienna, Austria

Email: dach_sales@jaggaer.com

Tel.: +43 1 80 490 80

Abu Dhabi, UAE

Email: info-mena@jaggaer.com

Tel.: +971 2 245 4107

Dubai, UAE

Email: info-mena@jaggaer.com

Tel.: +971 4 360 1300

ASIA PACIFIC

Sydney, Australia - APAC Headquarters

Email: apac_sales@jaggaer.com

Tel.: +61 (0)2 8072 0644

Shanghai, China

Email: apac_sales@jaggaer.com

Tel.: +86 (0)21 6145 8500

Singapore

Email: apac_sales@jaggaer.com

Tel.: +65 656 280 60

JAGGAER →

JAGGAER.COM

Copyright © 2021 JAGGAER – All Rights Reserved